



## US Market Access Associate

### We are looking for a Market Access Associate – The Role

As our US Market Access Associate, you will support groupH commercial strategy projects that require US market access input. You will be part of a wider global team and conduct primary market research with senior US commercial payers and other stakeholders based on an agreed discussion guide and a target product profile. You will cover topics such as payer views on unmet needs, feedback to a TPP, and pricing & reimbursement. You will analyse the results and document insights and conclusions in slide format and communicate these insights to our client as required.

### Who are we?

groupH is a London-based, dedicated boutique consulting firm focused on delivering commercial insights for our clients. We have been working virtually since 2005 and our teams consist of a network of locally-based associates and partners with diverse backgrounds in key geographies. We help our clients to take the right decisions at an early stage to optimize value creation for all stakeholders. Our insights are based on in-depth primary market research and analysis with leading clinicians & senior payers, as well as detailed secondary or market analysis.

groupH completes on average ~40 commercially oriented projects per year.

### Our goals in the US

Our goal is to build a thriving US practice serving the innovative US biotech and pharma industry over the next 5 – 10 years by re-investing our profits into the business and by working with the best and most experienced individuals in their field.

**Location:** You will work primarily from your home office. Being located in or nearby the established East Coast biotech hubs is preferred but other locations are not an exclusion criteria and will be considered.

### Who you are

You are passionate about assessing early stage, novel pharmaceutical products and enjoy discussing their merits and drawbacks with US payers. You are an experienced strategic Market Access and Pricing & Reimbursement consultant. You have a track-record of successfully completed engagements either with clients or for your own organization. You have at least 10 - 15 years' experience in relevant market access roles in payer organisations, pharma / biotech, or a consulting / market research agency background, or a combination of those.

The idea of working as part of a team in a smaller, less formal organization sounds appealing to you.

### **Tell me more...**

- Find more information about groupH at [groupH.com](http://groupH.com)
- Part time, estimated 4 – 6 projects per year
- Compensation at market rates and subject to experience and background

If you would like to schedule a call to have more details about the position feel free to send us a direct message via LinkedIn or an email to [anju.patel@grouph.com](mailto:anju.patel@grouph.com).